

To whom it may concern:

With the trouble in the housing market and a short period of unemployment we had made the decision to move my mother into our house and attempt a Short-Sale on her residence in Sparks, NV. I had been told it would be a difficult and lengthy process, but we wanted to avoid foreclosure and bankruptcy if we could do so.

I searched online for a realtor in the Reno/Sparks area, as we live in the San Francisco Bay Area. I knew it would be a struggle, as our lender was notoriously difficult to work with. After coming up with a few names, I Emailed several realtors and Lora Rehberger was the first one to respond. Not only did she respond, she sent us a whole package of details on the Short-Sale process.

Lora was not intimidated by our lender, in fact, she told us she had dealt with them before and they weren't much more difficult to work with than many others. She explained to us that the process often took quite a while and would require some patience on our part (and the buyer). The house was appraised and she prepared to show it to perspective buyers.

Lora showed the house and we had an offer immediately (after one day!). Then began the process of getting the lender to approve the Short-Sale. This took a while, but she didn't let up and eventually it was approved. I'm happy to say that it closed in October and was well worth the effort.

Lora was supportive and helpful through the entire process and I would not hesitate to recommend her to anyone needing the services of a realtor in the Reno/Sparks area. It is rare nowadays to deal with anyone that seems genuinely concerned about helping a client/customer with their goals. Lora never faltered and worked diligently to make it happen, The difficulties we encountered were not unexpected by Lora and it seemed that her attitude always remained positive throughout.

I believe if it wasn't for Lora, we couldn't have gotten this done, and we are very thankful to have found her.

-Richard Warfield II
Fremont, CA

